

About Us

People in Need (PIN) is an international, non-governmental and non-profit organization with headquarters in Prague, Czech Republic. Founded in 1992, PIN is currently operating in 24 countries across Africa, Asia, Middle East and Europe.

PIN has been operating in Ethiopia since 2003. PIN Ethiopia currently implements various development and humanitarian interventions across the sectors of

food security, nutrition, resilience, environment and livelihoods, water and sanitation, education and skills development, social protection and humanitarian response with annual budget of more than 4.8 million EUR and 182 staffmembers. PIN is a member of Alliance2015, a strategic network of eight European non-government organisations engaged in humanitarian and development action

The Problems in Job Creation in Ethiopia

Over the past 15 years, Ethiopia has been among the fastest growing countries in the world (at an average of 10 % per year). Despite this impressive growth, it has not converted into creating job opportunities for the country's youth. The national unemployment rate stands at 29.7 % and youth contribute 70 % of Ethiopia's total 115 million population.

Ethiopia's main challenges are inability of continuing its positive economic growth on a sustainable basis and accelerating poverty reduction - which both require significant progress in job creation and improving governance to ensure that growth is equitable across the society. Growth and job-creation abilities of a fledging private sector have been hindered by constraints in the business climate and competitiveness. Ethiopia has growing workforce (at 2 million per year) which puts pressure on absorption capacity of the labor market, necessitates improving current jobs, while creating sufficient new jobs. Education institutions have not been able to produce young people with demand-driven skilled education.

Youth migration is a serious problem in Ethiopia. Many young people rarely have a decent job and often none or limited social protection along with being subjected to

poor working conditions. The situation is even more difficult for women, who cannot find decent work opportunities and are most often concentrated in the informal sector. In recent decades, economic factors have been the most common drivers of migration from Ethiopia, followed by political reasons including insecurity, and ethnic tensions. Migration is increasingly perceived as the only way out of poverty in Ethiopia, especially for the rural youth.

The TVET sector was sought to provide skills training for youth and equip them with adequate technical skills to enable them compete & access employment in the government and private sector. However, the TVETs have barriers in the effectiveness of their vocational training programmes, some of which might be listed below:

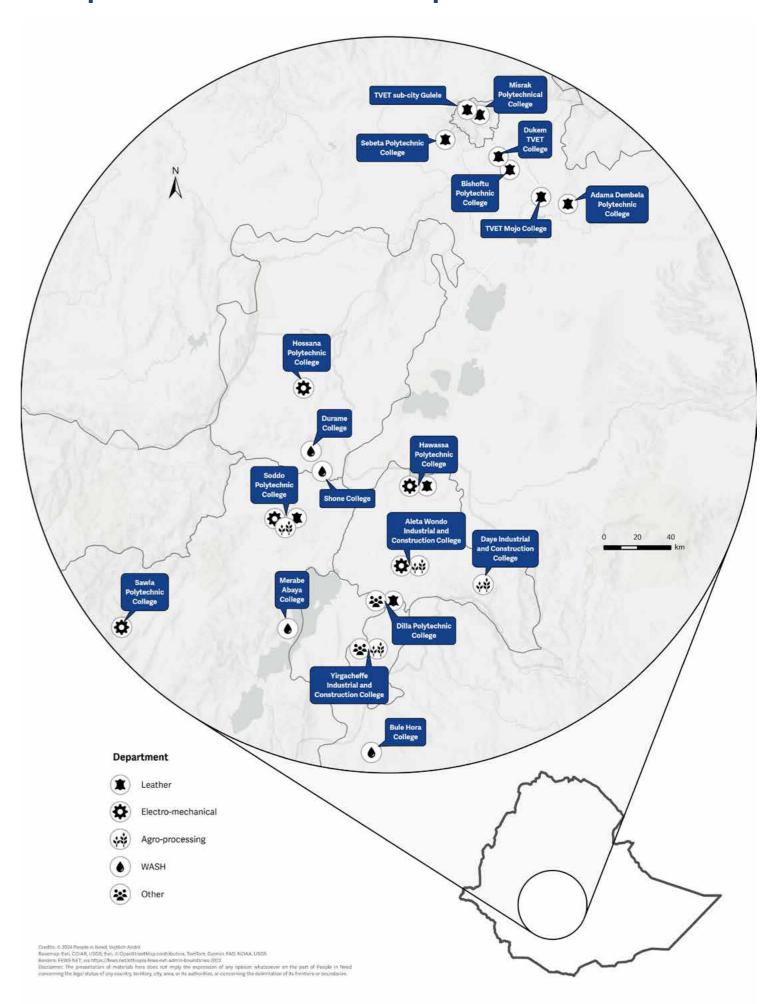
- Poor quality and relevance of the vocational training & lack of career counselling and coaching services within the TVET system;
- Lack of skilled trainers with industry connections and experience;
- Lack of opportunities for work-based learning and internships:
- Lack of effective platforms for dialogue between employers/private sector and education institutions.

Students attending TVET courses





Cooperation with TVETs in Ethiopia



Our Capacities and Experience

PIN has been active in supporting youth employment in Ethiopia's leather, construction, WASH and Agri-business sectors. People in Need has been particularly supporting the development of the leather industry in Ethiopia since 2011 through its projects. The leather sector in Ethiopia is highly labor intensive in the raw material sourcing, transportation, processing and marketing phases. Thus, it possesses an enormous potential to create much needed non-agricultural employment, and looks set to play an important role in poverty reduction. Yet this potential has remained largely unexploited and it needs further perspective in the future. Despite the challenges, however, the leather sector remains the priority area for Ethiopian government to contribute to export diversification and foreign exchange earnings.

During the past 15 years, PIN's Education & Skills Development Program has been implementing different projects focused on job creation, funded mainly by EC, Czech government (Czech Development Agency) and FCDO. The total budget of these projects, implemented in Sidama, SNNRP, Oromia and Addis Ababa, is **24,153,152** EUR.

PIN's Education & Skills Development Program priorities:

- Improved access to relevant digital and green skills to prepare youth and women for emerging sectors.
- Increased quality, inclusive, equitable and relevance of education on primary level;
- Increased accessibility and quality of TVET education:
- Improved economic prospects for vulnerable youth;
- Strengthened socio-economic empowerment of women.

PIN's Core Competencies

| Skills development | Employment |
|---|--|
| TVETs capacity building and development of market driven technical and vocational training (TVET) curricula | Entrepreneurship skills development, leading to establishing of MSMEs |
| Creation of enabling school environment through child-centred and interactive education methodologies | On-job apprenticeship program and job counselling for youth workforce |
| Skills development in leather good, leather processing, agro-processing and electro-mechanical in TVET Colleges | Public Employment Services capacity building on client-centred approach and providing psychosocial support and counselling for job seekers |
| Colleges of Teacher Education capacity building and Linkages with private sectors and financial institutions | Women's savings groups and women-lead MSMEs in urban and rural areas |

Our Achievements

PIN Ethiopia Skills Development & Job Creation Achievements:

- 19 TVET Colleges and 22 departments supported (leather, agriculture, electro-mechanical) in 4 regions – SNNPR, Sidama, Oromia and Addis Ababa
- 4677 youth trained in TVET Colleges in leather production, leather processing, electro-mechanical and agro-processing and other
- 3 new fields of study introduced in TVET Colleges
- 1562 jobs in wage employment facilitated in leather and agro-business industries
- 87 MSMEs established, trained, and financed to be engaged in the production of leather products or by-

- products and agricultural processed products
- 147 MSMEs supported in their productivity and profitability
- Over 200 sewing machines delivered to TVET colleges
- Work Based learnings (Apprenticeships and cooperative trainings) have also been practiced to make youths to be acquainted with the working ethics and procedures of companies. Improving working conditions in the industries by promoting health and safety standards.

- The curricula of several TVET courses have been developed or modified based on the industry standard as there is skill mismatch between the graduates of the TVETs and the potential companies offering jobs. To ensure the quality of the education, TVET colleges have installed monitoring tool by using PIN innovative checklist called "TVET LEAD monitoring tool";
- Strengthened public private partnership especially in construction, metal and leather sectors in Addis Ababa and Modjo city and agro-processing in SNNPR and Sidama.
- Establishment of fully-fledged Electromechanical Departments with complete curricula, Training Teaching and Learning Materials, workshops, equipment and trained teachers; supported Hawassa Polytechnic College EMD has become a Centre of Excellence;
- 187 jobless youth trained on electromechanical skills (levels I-III) and graduated, > 50% of students who completed TVET Level II Certificate of Competence were women.





Our Approaches

We use Market Driven Approach to:

- Improve employability and quality of people's life;
- Support inclusion and equal access to education for all groups of population;
- System strengthening & Quality Education & Access (Management, monitoring and evaluation tools, curricula, policies, decent work, equipment);
- TVETs Approach seeks to solve the mismatch in labour demand and supply at labour market;
- Private/public sector involvement (LMA, platforms, cooperative trainings, equipment, innovations);
- Networking and Positioning (Experience sharing, partnership with local authorities, local NGOs, INGOs, dissemination of best practices);
- Aligning TVET with the needs of the private sector: Labour market assessment and Incorporating the findings from the labour market assessment to revise curriculum per sector, highlight the importance of soft skills.

Addressing systemic constraints to improve opportunities for youth employment through:

- Improving access of youth and women to vocational training and skills;
- Improving access to financial services;

- Improving business and marketing skills of students and MSEs;
- Public-private partnerships for better skills development: TVETs, private companies, improved public employment services.
- Straightening of the public employment services for better job matching of job-seekers and employers.

3 pillars of PIN TVET programs for youth employment/job creation:

- Quality of education (curricula and TTLMs development, equipment & teaching aids donation to TVETs, capacity building to Trainers (ToT), cooperative training/practice, experience and best practices sharing among TVETs, etc.);
- Strengthening of TVET institutions (TVET GAP Assessment, Strategy/ Action plan development/monitoring, Capacity building of TVET staff, System & Tools development, Vocational guidance & counselling, Education Monitoring Application – EMA application developed by PIN);
- Linkage with private sector (PPP, extra-curricular trainings, visibility, job fairs, cooperative training, apprenticeship, support of One stop centers).

Why Partner With PIN?

- √ 19 years of consecutive experience implementing flagship education programming in over 70 communities in SNNPR, Sidama, Oromia and Addis Ababa.;
- ✓ Gender sensitive skills trainings and community sensitization programs for promotion of learning opportunities for girls;
- ✓ Apprenticeship programs and on-job training piloted leading to successful employment of 1500 youth in Addis Ababa;
- ✓ Over 80 MSMEs (Micro, small, medium enterprises) in leather, WASH and agriculture over the past 10 years;
- ✓ Sub-contracting modalities for large companies to outsource their part of works for MSMEs;
- ✓ Outstanding working relationships with decision makers at the federal, regional, woreda and kebele level, including Regional TVET Bureaus, Colleges of Teacher Education, BoID: Bureau of Industry and Development, BoWCA: Bureau of Women and Children's Affair, BoYVC: Bureau of Youth and Voluntary Coordination, EIFCCOS: Ethio- international footwear cluster co-operative society Ltd, LLPI-RDC: Leather and Leather Products Industry and Research Development Centre (former LIDI);
- ✓ National and HQ-based in-house sectoral technical advisors Education & Skills developmen, Protection, Market systems development, WASH, Agriculture, Good governance, etc.



List of Currently Active & Past PIN Implemented Skills Development & Job Creation Projects in Ethiopia

| List of Project | Duration | Donor |
|---|-----------|-------|
| Promoting employment opportunities in the WASH sector through quality vocational training in selected areas of SNNPR and Oromia, Ethiopia | 2023-2025 | CzDA |
| Strengthening social cohesion by supporting local economies and social development initiatives especially for women and youth and enhancing industrial and labour relations in the Modjo Leather City (LISEC) | 2021-2024 | EUTF |
| Support of employment opportunities and employability of youth in the agriculture sector in SNNPR (Agri-TVET) | 2020-2023 | CzDA |
| CHANGE, Improving access to education for most marginalized girls | 2018-2023 | FCDO |

| List of Project | Duration | Donor |
|---|-----------|--|
| Access to vocational education and improvement of water source management in four zones of SNNPR (TVET-WASH) | 2018-2021 | CzDA |
| Increasing the access and quality of vocational training in the leather sector in Ethiopia | 2018-2019 | CzDA |
| Job creation for potential migrants in Addis Ababa (SINCE) | 2017-2020 | EC |
| Support of Inclusive Education in Dilla, Hossana woredas of SNNPR | 2017-2020 | CzDA |
| Increasing the access and quality of vocational training in the leather sector in Ethiopia | 2016-2017 | CzDA |
| Orphan and Vulnerable Children (OVC) Care and Support in Hawassa, Ethiopia (Shiny Days) | 2016 | PIN |
| Access to vocational education and improvement of water source management in four zones of SNNPR | 2015-2017 | CzDA |
| Support of Implementation of Modern Teaching Methods | 2014-2016 | CzDA |
| Increasing the access and quality of vocational training in the leather sector in Ethiopia | 2013-2015 | CzDA |
| Improving quality and relevance of education at the level of primary, secondary and higher education | 2011-2013 | CzDA |
| Social protection for the urban population of Ethiopia | 2011-2014 | EC + CzDA |
| Assistance in Bridging the Digital Divide Problem in Africa | 2011-2013 | CzDA |
| Supporting farmers and agricultural education in Damboya and Alaba districts, Southern Nations Region, Ethiopia | 2011-2013 | CzDA |
| Increasing the access and quality of vocational training in the leather sector in Ethiopia | 2011-2013 | CzDA |
| Expanding Access to Higher Secondary Education to Orphans in Awassa | 2009-2010 | Japanese Embassy |
| Access to secondary education for orphans and other vulnerable groups of children, South Ethiopia | 2007-2009 | The Ministry of education, Youth &Sports |
| Practical Skills Training and Social Work in Disadvantage Communities in Awassa | 2006 | Embassy of the Czech Republic |
| Enable Access to Education and Care to AIDS Orphans | 2004-2006 | The Ministry of Education, Youth &Sports |
| Support of Implementation of Modern Teaching Methods | 2003-2007 | The Ministry of Education, Youth &Sports |

